



PETERSBURG PUBLIC TOWN HALL

April 14, 2024



Our Team

We are the Premier Destination Casino Developer in the U.S.

- Developed 7 of the largest, most successful destination casinos
 - More than anyone in our industry
- Long-term focus with multi-generational outlook
- Rivers brand awareness and database



\$60 Billion Of Mixed-use Developments | Examples



Rivers Casinos | Destination Casinos



Transformational Development

Schenectady, New York

Before:



After:



Transformational Development

Portsmouth, Virginia | Before

- Portsmouth was one of five cities that were authorized in 2020 to have a casino
- Worked hand-in-hand with City at every step
- Overcame challenges of COVID-19



Transformational Development

Portsmouth, Virginia | After

- Delivered on our promises to VA and Portsmouth - first permanent destination casino in VA
- Created more jobs than other casinos in VA
- \$50K per day in tax revenue for Portsmouth
- Have far exceeded VA's projections



“... we stressed as a team – that we were going to work together to make sure that this project [Rivers Casino Portsmouth] was executed to the T. And I’m happy to report and say Portsmouth, ladies and gentleman, got this one right.” - Shannon E. Glover, Mayor of Portsmouth, VA



OPEN CASTING CALL
SHARK TANK
FRIDAY, APRIL 12
WRISTBANDS DISTRIBUTED 9AM - 11AM

THE EVENT CENTER | RIVERS CASINO PORTSMOUTH
3630 VICTORY BLVD, PORTSMOUTH, VA 23701
NO ONE WILL BE PERMITTED TO LIVE UP PRIOR TO 8AM ON APRIL 12. MUST BE 18+ (OR ACCOMPANIED BY A PARENT/LEGAL GUARDIAN)

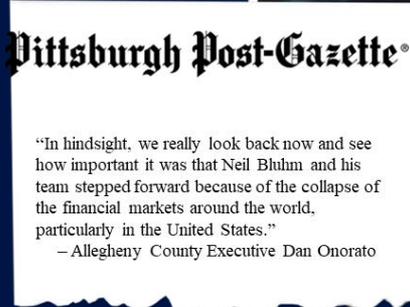
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NEWSNOW

RIVERS CASINO PORTSMOUTH

GAMBLING PROBLEM? CALL 1-800-GAMBLER.

Great Community Partner

- Immerse our team in the fabric of the community
- Community members are our economic partners
- Support the community



Community Leaders Endorse Rivers Casinos

Rivers Philadelphia

“Since the casino broke ground in 2009, it not only created local construction jobs, but was a springboard to permanent jobs, as well as a catalyst for improvements to the neighborhood and surrounding communities. . . [Rivers] ignited an entertainment renaissance that was highlighted by Forbes in a feature titled, "How Fishtown, Philadelphia Became America's Hottest New Neighborhood".”

Darrell Clarke
*Philadelphia City Council
President*

Rivers Des Plaines

“As local leaders, you want to know if the organization you will partner with will do what they say, be a responsible operator, improve the quality of life for families and spur business growth and development . . . Rivers Des Plaines has delivered on its promises and been a catalyst for prosperity, opportunity and economic attainment for area residents.”

Matthew Bogusz
Mayor of Des Plaines, IL

Rivers Pittsburgh

“[Rivers Team] has conducted themselves with the utmost reliability and integrity, and in the public's best interest” “. . . Hiring locally and maintaining high operational standards are vital to the success of Rivers Casino and the City of Pittsburgh. As one of our most generous community contributors and one of our strongest producers of tax revenue, we count Rivers among the best businesses in Pittsburgh.”

Dan Lavelle
Pittsburgh City Councilman

Rivers Schenectady

“Rivers has been catalyst for economic development and tourism in the area and has created numerous opportunities for residents. Rivers has shown a strong commitment to hiring and training local residents and using local vendors...”

Gary McCarthy
Mayor of Schenectady, NY

Workforce Development

- Partner with local organizations to prepare, build awareness and upskill local workforce:
 - Employment agencies
 - Colleges and universities
 - Religious organizations
- In Petersburg, we will partner with Virginia State University and Richard Bland College



A Great Place to Work

- Repeatedly voted “Best Places to Work”
- Emphasis on internal promotions and career advancement
 - Tuition reimbursement
 - Scholarship program for families



An Economic Catalyst



Contractors / Vendors

Track record of exceeding of MWDBE goals



Local Minority Ownership

Provide opportunity for local partners



PETERSBURG EVENT CENTER

RIVERS CASINO

GAMING

RIVERS CASINO
PETERSBURG


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PETERSBURG EVENT CENTER

EVENT CENTER

RIVERS CASINO

CASINO

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Conclusion

- These projects are complex
- We bring decades of real estate and destination casino development experience and ample financial resources
- We have done this before in Virginia
- Anyone can make promises...we have delivered on them
- Petersburg can count on us



THANK YOU!



RUSH STREET
GAMING